



A Few Ways Comfort Specialists Helps Save You Money

(Make sure you know the true cost of your new home comfort system before you buy!)

- Knowing the square foot of area in your home is not good enough to determine the proper size heating & cooling equipment for your home. We'll do a load analysis on your home before we quote a replacement comfort system. This way we can guarantee your new heating & cooling system will be big enough to do the job, but not too big. If your new system is too small you'll have to pay extra to have a larger one installed. If your system is too large it will cycle rapidly, which will reduce the efficiency and life of the system. By taking the time to do a load analysis when we're in your home we're helping to save you money.
- The systems specialists that comes to your home to give you an estimate is highly trained and can spot system problems. We'll make sure we address any problems with your old system so your new system will operate properly and efficiently, saving you money.
- Some companies charge a lower initial price then, after your old equipment is removed, "find problems" and try to charge you extra. With our "No Surprises Guarantee" you'll know up front the total cost of your new system, even if the job involves more work than we had initially estimated. This could save you hundreds of dollars in hidden costs.
- We remove and haul away your old equipment, saving you money in disposal fees.
- We respect your home when we're in it. We use drop cloths to cover your floor coverings and/or furniture when in your home installing your new system. After we're done we vacuum and clean up all our mess. We call this effort our "No Mess Program". This saves you money in home and carpet cleaning fees.
- All of our installation engineers receive ongoing training. We make sure your new high-efficiency system is properly installed. After installation we do a full start-up and system calibration to insure you get maximum efficiency, minimum noise and maximum comfort from you new comfort system. An improperly installed system can still heat and cool your home but furnace efficiencies can easily be 10% less than they should be and a/c efficiencies can be up to 40% lower than they should be. By properly installing and calibrating your new system we are saving you thousands of dollars over the life of your new system.
- Anyone working in your home actually works for Comfort Specialists and is fully covered under our insurance. Any work they do is fully warranted by us. This could potentially save you a lot of money.
- We have well stocked service vehicles and offer service 24 hours a day. That means your won't have to pay us to drive back and forth to the supply house for parts should your system need repairs in the future, helping you to save money.
- We have a variety of payment plans available. This means we can help you to afford a new system instead of incurring expensive repairs and paying the high utility costs associated with your old system, helping to save you money.
- We're a smaller locally owned company which means we are able to provide you with more personalized service. The owner is always available to discuss your concerns, comments or complaints.
- Although our estimate may not be the lowest price you get, rest assured the system we quote will be exactly right for your home, your comfort needs and your budget. If you look at the whole picture we hope you'll agree that when you choose Comfort Specialists you'll save the most money in the "**Total Real-Cost**" of your new system. That's why so many people choose us when they need a new comfort system.