



## Replacing Your Home Comfort System? Make Sure You're Getting a Quality Installation....

- Using the square foot of area in your home is not the correct way to determine the proper size heating & cooling equipment required for your home. We'll do a computerized load analysis on your home before we quote a replacement comfort system. With our **"Equipment Size Guarantee"** we guarantee your new heating & cooling system will be big enough to do the job, but not too big. If your system is too large it will cycle rapidly, which will reduce the efficiency and life of the system. By taking the time to do a load analysis when we're in your home we're helping to save you money.
- The systems specialists that comes to your home to give you an estimate is highly trained and can spot system problems. The furnace, air conditioner and duct system all need to be properly matched and work together to make your new system efficient. We'll make sure we address any problems with your old system, so your new system will operate properly and efficiently, saving you money.
- All of our installation engineers receive ongoing training. We make sure your new high-efficiency system is properly installed. Any materials we use in the installation process will be high-quality, commercial grade. After installation we do a full start-up and system calibration to insure you get maximum efficiency, minimum noise and maximum comfort from you new comfort system. We call this our **"Comfortmax Verified Performance Program"**. An improperly installed system can still heat and cool your home but system efficiencies can easily be up to 40% lower than they should be. By properly installing and calibrating your new system we are saving you thousands of dollars over the life of your new system.
- After your new system is installed we'll show you how to work the thermostat, change the filter, operate the humidifier, etc. This way, you can get the maximum performance from your new system. We take total "turn-key" responsibility for your comfort!
- We respect your home when we're in it. We use drop cloths to cover your floor coverings and/or furniture when in your home installing your new system. After we're done we vacuum and clean up all our mess. We call this effort our **"No Mess Program"**. This saves you money in home and carpet cleaning fees.
- Anyone working in your home actually works for Comfort Specialists and is fully covered under our insurance. Any work they do is fully warranted by us. This could potentially save you a lot of money.
- We remove and haul away your old equipment, saving you money in disposal fees.
- Some companies charge a lower initial price then, after your old equipment is removed, "find problems" and try to charge you extra. With our **"No Surprises Guarantee"** you'll know up front the total cost of your new system, even if the job involves more work than we had initially estimated. This could save you hundreds of dollars in hidden costs.

- We have a variety of payment plans available. This means we can help you to afford a new system instead of incurring expensive repairs and paying the high utility costs associated with your old system, helping to save you money.
- We have well stocked service vehicles and offer “Flat Rate Service” 24 hours a day. Further, we have an electronic data base with a complete history of our customers. We always know exactly what type of equipment you have, the service history, and what type of warranty you have. You can’t ask for any more than that.
- We’re a smaller locally owned company, which means we are able to provide you with more personalized service. The owner is always available to discuss your concerns, comments or complaints.
- Although our estimate may not be the lowest price you get, rest assured the system we quote will be exactly right for your home, your comfort needs and your budget. If you look at the whole picture we hope you’ll agree that when you choose Comfort Specialists you’ll save the most money in the “*Total Lifetime Cost*” of your new system. That’s why so many people choose us when they need a new comfort system!
- We rely on referrals! We know your reputation is at stake as well as ours when you refer us. We’ll do a great job for all your friends. All of our customers are automatically enrolled in our “**Referral Rewards Program**”. We’ll send you a thank you letter along with a check for \$50 anytime you recommend us to a friend who uses our services.

“**No-Mess Program**”...When we’re in your home we take extra measures to protect your home and furnishings. Drop cloths are laid around all areas of the home we walk on as well as on furniture or personal belongings we may need to work above. When we’re done we make sure to clean up all of our mess. Contractors who leave a mess for the homeowner to clean up is one of the most common complaints when a contractor is in your home and we don’t want you to have to clean up our mess!

The following areas will be cleaned and double-checked for cleanliness after the installation of your new Comfort System...

#### Checked by Comfort Specialists

- Walls around thermostat area....
- Floor below thermostat area....
- Any areas of the home that were walked on by us....
- Area around furnace....
- Inside area where lineset penetrated wall....
- Outside area below where lineset penetrated wall....
- Area around air-conditioning unit....
- Air-conditioning pad below where lines are soldered....
- Areas around or below where we cut-in registers...